

TD Smith Transport  
540 Sligo Road East  
Mount Forest, Ontario  
Attention: Mike Smith

Dear Mike,

For the past 15 years, Jones DesLauriers IMI and I have enjoyed a very professional relationship with you and TD Smith Transport.

Your attention to Loss Prevention, Safety and Compliance is outstanding as evidenced by your low claims ratio, high driver retention and above average industry regulatory ratings. Of the over 350 fleets that we work with, I consider TD Smith to be one of the very best.

In partnership with your insurance provider we have created a solid insurance program which benefits you and your customers with high liability limits and an extensive claims handling network with some of the best environmental clean up companies and adjusting firms across Canada and the United States.

I thoroughly enjoy your approach to business and in particular the fairness and precision with which TD Smith conducts their daily operations.

Looking forward to working with you in the future.

Regards,



Glenn Murray

Managing Partner